

**DETERMINATION OF CRITICAL SUCCESS FACTORS
FOR THE DEVELOPMENT OF BIOTECHNOLOGY
CLUSTERS**

Denice Durfey

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In this paper I am going to discuss factors that initiate and drive the clustering of biotechnology companies. In a first step I will address the question of defining a.

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Identification of External Critical Success Factors in Microbial Biotechnology Firms

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One strong pressure felt specifically by many medical technology companies is the need to sell products as a service or solution selling. There is indeed hope that smaller and more peripheral biotechnology clusters can prosper. Once the patent expires, the public is entitled to make and use the invention and is entitled to a full and complete disclosure of how to do so.

Turkuwasnotveryvisibleinthebiotechnologyindustrycomparedwith,fore Microbial biotechnology is expected to change production methods, the products themselves and the structure of the industries in the new economies. It enables price model transition from upfront investment to operational expense, reducing purchasing barriers. On the other hand, most actors are unwilling to share crucial information when there is a danger that it could end up in the hands of competitors. Publishedonline:27JanIn addition, universities do not have a clear strategy for capitalizing on biotechnology research.